



# Patient Navigator Program

**Community Webinar 5- Cohort 1**  
**August 10, 2016**



Quality Improvement  
for Institutions

## How this webinar is organized

Time	Topic
12:00pm	Welcome and Introductions
12:05pm	Pharmacy Engagement
12:20pm	Q&A
12:22pm	NCDR Annual Conference Posters and Abstracts
12:37pm	Q&A
12:39pm	Community Involvement
12:54pm	Q&A
12:56pm	Wrap-up and Next Steps



Quality Improvement  
for Institutions



# *Meds to Beds*

## *Improving Transitions of Care*

Wednesday, September 14, 2016  
12pm – 1pm

St. Vincent's Medical Center

# St. Vincent's Medical Center (SVMC)



- \* Member of Ascension
- \* 473-bed urban community, teaching, and referral hospital
- \* avg. MI population: 25-35 patients/mo
- \* Level II Trauma Center
- \* ACC Patient Navigator Program
- \* NCDR Cath/PCI, ACTION, GTWG-HF, STS/ACC TVT, ICD Registries
- \* Mission Lifeline
- \* STEMI Accelerator Project

2016  
GET WITH THE  
GUIDELINES.  
HEART FAILURE  
GOLD PLUS



The American Heart Association recognizes hospitals for achieving 85% or higher compliance with all Get With The Guidelines® Heart Failure Achievement Measures and 75% or higher compliance with four or more Get With The Guidelines® Heart Failure Quality Measures for two or more consecutive years to improve quality of patient care and outcomes.

2016  
Platinum Performance  
Achievement Award  
ACTION  
Registry™ - GTWG™  
NCDR

St. Vincent's Medical Center

## Core Values

SVMC is called to serve its communities by integrating into our daily work these Core Values:

- \* Service to the Poor - Generosity of spirit, especially for persons most in need
- \* Reverence - Respect and compassion for the dignity and diversity of life
- \* Integrity - Inspiring trust through personal leadership
- \* Wisdom - Integrating excellence and stewardship
- \* Creativity - Courageous innovation
- \* Dedication - Affirming the hope and joy of our ministry



## St. Vincent's Outpatient Pharmacy



- \* Opened September 2012
- \* Meds to Bed program implementation
- \* PGY1 Community Pharmacy Residency program implementation



*Data indicates that only about 40% of patients fill their prescriptions the day of discharge, and 22% have not filled their prescriptions by a median of 12 days after discharge.<sup>1</sup>*

Kripalani S, Henderson LE, Jaconson TA, Vaccarino V. Medication use among inpatient patients after hospital discharge: patient-reported barriers and solutions. *Mayo Clin Proc.* 2008; 83(5):529-535



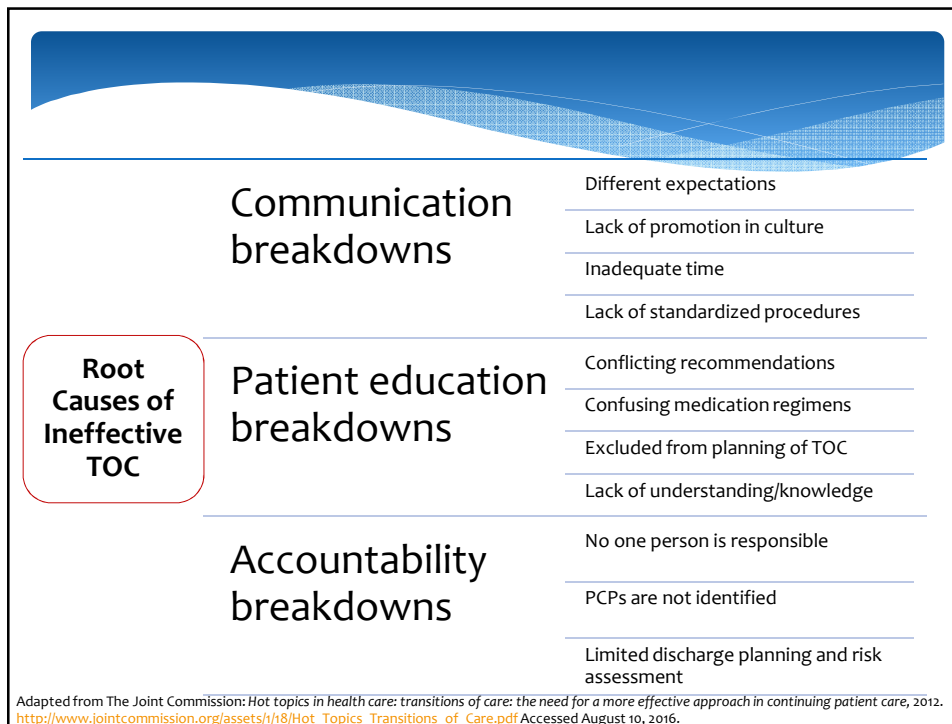
## A focus in quality-based healthcare

- \* Affordable Care Act of 2010
  - \* HCAHPS, star ratings, 30-day unplanned readmissions
- \* Transitions of care (TOC):
  - \* "...a set of actions designed to ensure the coordination and continuity of healthcare as patients transfer between different locations or different levels of care within the same location"<sup>1</sup>
  - \* hospitals, sub-acute/post-acute nursing facilities, patient's home, PCP offices, specialty offices, assisted living, LTCFs




1. Coleman EA, Boult C. Improving the quality of transitional care for persons with complex care needs. *J Am Geriatr Soc* 2003;51:556-7. doi:10.1046/j.1532-5415.2003.51186.x

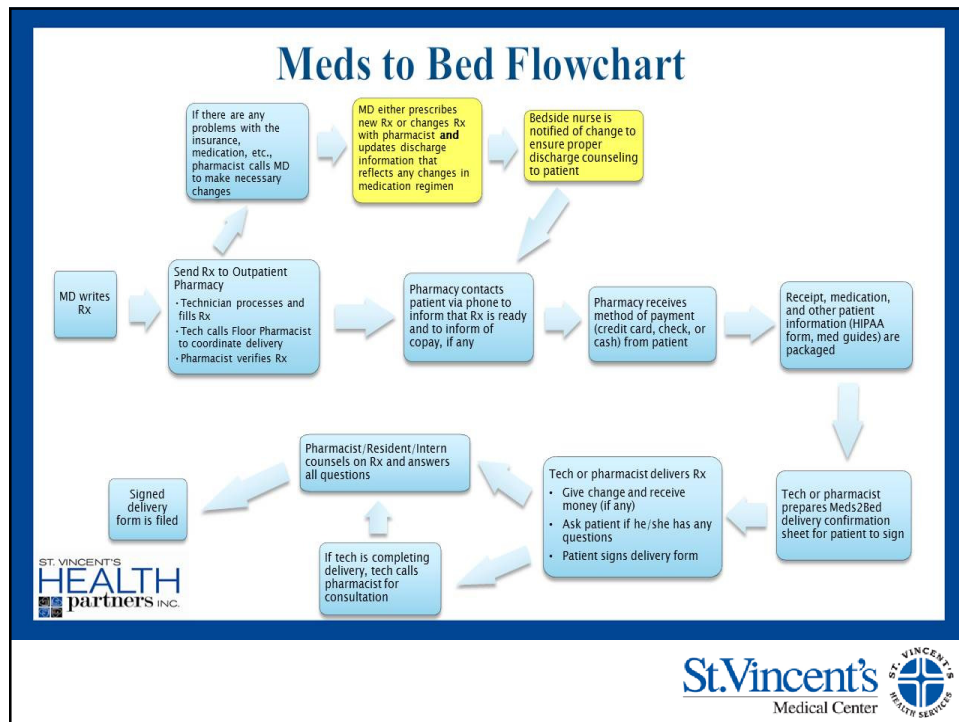




## Meds to Beds

- \* **Purpose:** to facilitate patient discharge by delivering prescription medications to the bedside
- \* **Benefits to patient and hospital**
  - \* Service for all patients being discharged home
  - \* Not limited to certain risk or disease patient populations
- \* **Available Mondays – Fridays 9am-5pm**
  - \* No weekends due to staffing limitations
- \* **Residency goals:**
  - \* Update policy
  - \* Research project
  - \* Educate





## Follow-up Telephone Calls



- \* **1<sup>st</sup> Follow-up Call:** 24-48 hours post-discharge
  - \* Assess medication adherence and knowledge of indication(s)
  - \* Check to see if there are any changes to medication regimen
  - \* Inquire about side effects, adverse reactions, allergies, etc.
  - \* **Confirm next MD appt and phone follow-up dates**
- \* **2<sup>nd</sup> Follow-up Call:** 10-14 days post-discharge (after follow-up MD appointment)
  - \* Confirm that patient went to scheduled MD appointment
  - \* Inquire about any changes to medications or therapy



**St. Vincent's**  
Medical Center

## Benefits of Meds to Beds

- \* Ease of discharge process for the patient
  - \* Bedside delivery
  - \* Patient satisfaction
- \* Improved multidisciplinary communication & continuum of care
- \* More complete medication reconciliation
- \* Assurance that medications are filled and counseled on
  - \* Reduce non-adherence and readmissions
- \* Time-saving when there are insurance issues
  - \* Prior authorization
  - \* Medication-related issues
- \* No additional cost to the patient
- \* Improved HCAHPS scores and star ratings



## Barriers

**REJECTED  
INSURANCE  
CLAIM**

- \* Insurance denials
- \* High copays or unable to pay
  - \* In-person pickup at the outpatient pharmacy
- \* Inadequate time to prepare
- \* Not enough staff
  - \* Transportation/delivery
  - \* Consultation
- \* Logistics
  - \* Receiving the prescriptions
  - \* Prescription issues





## Logistics



- \* Resource utilization
  - \* Staffing- incorporated into our current workflow
- \* Paying for pharmacy resources
  - \* Clinical pharmacist on the floor, pharmacy residents, pharmacy interns/students, technicians
- \* 30-day medication supply
  - \* Currently do not provide free 30-day supplies
  - \* Billed through insurance
    - \* Copay savings programs and coupons
  - \* Not a 340B-eligible hospital
  - \* May be a “charity case patient” or referred to the Dispensary of Hope for free services



## Pharmacist Experience



- \* 82 y/o male with systolic CHF and EF of 30%
- \* Worsening HF symptoms on carvedilol, valsartan, and furosemide
- \* Cardiologist to start pt on Entresto™ (sacubitril/valsartan)
  - \* Not covered by insurance without prior authorization
- \* Helped pt receive 30 day free supply through manufacturer coupon
- \* Worked with outpatient pharmacy to get medication for pt next day
- \* Delivered medication to pts bedside and provided patient education
- \* Able to ensure patient was able to go home with this medication
  - \* Documented improvement by cardiologist with addition of Entresto™ (sacubitril/valsartan)





# Challenges

## Education/Communication/Marketing

- Unaware of Meds to Beds service
- Patient, prescriber, other healthcare professionals

## Culture

- A healthcare provider may be used to providing all the discharge information with little-to-no help from the pharmacy
- A physician may not request help during medication reconciliation
- Little-to-no promotion or encouragement of Meds to Beds service

## Timeliness

- Discharge times are not clearly stated
- Prescriptions may be requested for Meds to Beds right before discharge

## Staffing issues

- Pharmacist unavailable



# Looking forward...



- \* Prospective results and goals to achieve with Meds to Bed
- \* Education, promotion, and research of TOC are needed
- \* Good metrics to evaluate service effects
- \* Promotion of completing HCAHPS surveys to patients
  - \* Currently only 23% of eligible patients completed the survey<sup>1</sup>

1. Centers for Medicare & Medicaid. (n.d.). *Hospital Compare*. Retrieved from <https://www.medicare.gov/hospitalcompare/details.html?msrCd=prntigrp1&ID=070028&stCd=CT&stName=Connecticut>. Accessed August 19, 2016.



## Summary

- \* Shift towards value-based healthcare and transitions of care
- \* Meds to Bed
  - \* Patient satisfaction and smoother discharge process for the patient
  - \* Improved multidisciplinary communication and continuum of care
  - \* Assurance that medications are filled and counseled on
  - \* Reduce non-adherence and readmissions
  - \* Improved HCAHPS scores and star rating
- \* Still many obstacles to overcome

## Questions?





***Meds to Beds***  
***Improving Transitions of Care***


THANK YOU

St. Vincent's Medical Center

ST. VINCENT'S HEALTH SERVICES


The graphic features a blue background with three pills and a curved arrow pointing to a bed icon. A sticky note with 'THANK YOU' is pinned to the bottom. The St. Vincent's Medical Center and St. Vincent's Health Services logos are in the bottom right.

## Q&A



**Patient Navigator Program**

*Please submit your questions for the moderated question and answer session.*



Quality Improvement for Institutions

The slide has a blue header with 'Q&A'. The American College of Cardiology logo is on the left. The text 'Patient Navigator Program' is in the center. A large, faint background logo of the American College of Cardiology is visible. The text 'Please submit your questions for the moderated question and answer session.' is in the center. The Quality Improvement for Institutions logo is in the bottom right.

## NCDR Annual Conference Abstracts and Posters

Why each one of you should be submitting an abstract to NCDR.17

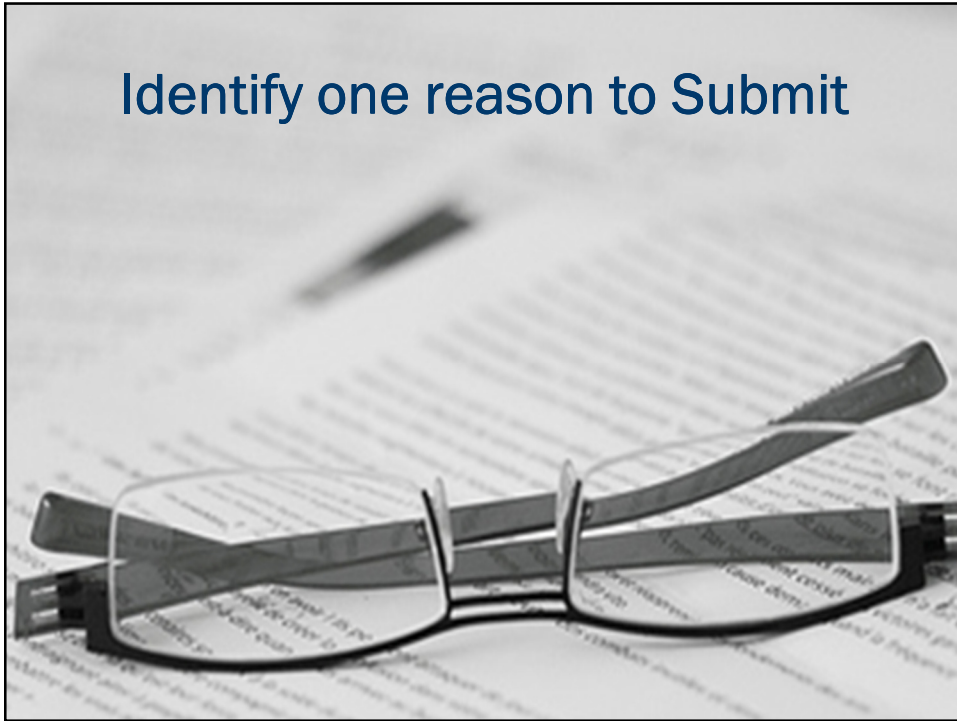
Patricia E. Casey, RN, MSN, CPHQ, AACC  
NCDR Training and Orientation



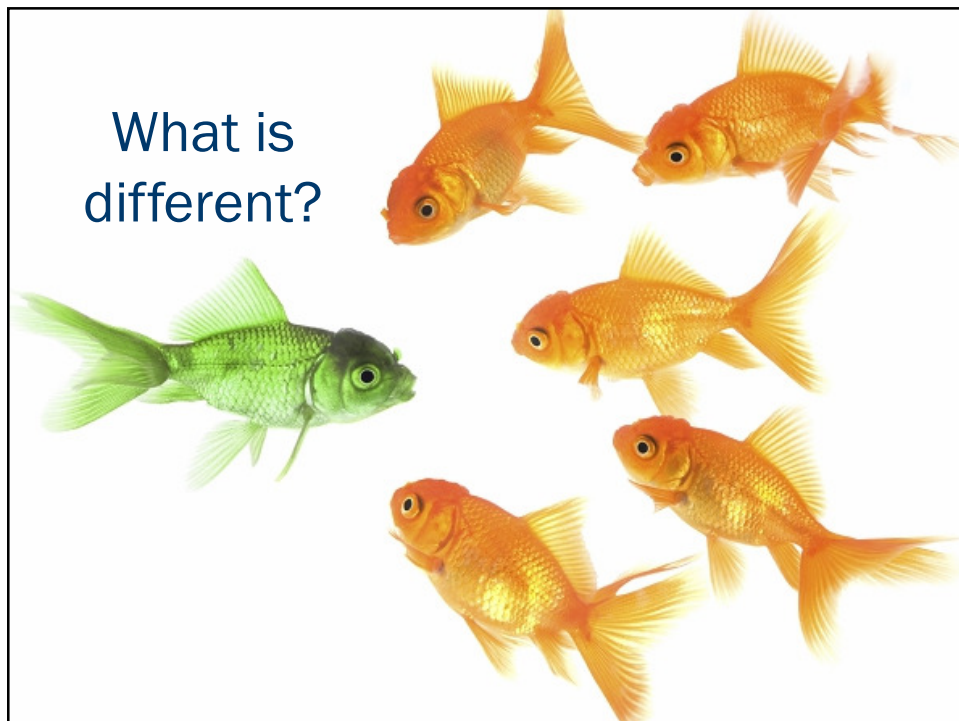
## Objectives:



Identify one reason to Submit



Discuss the submission process





## 4 Steps

1. Background

2. Methods

3. Results

4. Conclusions



- About NCDR
- Registries
- Data Collection
- Reports
- PQRS
- Public Reporting
- Research
- Analytics
- Annual Conference
  - Program Information
  - Agenda
  - Registration
  - Posters
  - Location & Hotel Info
  - Exhibits & Sponsorship
  - Sessions on Demand
- Participant Directory
- Registry Participant Login

## Posters

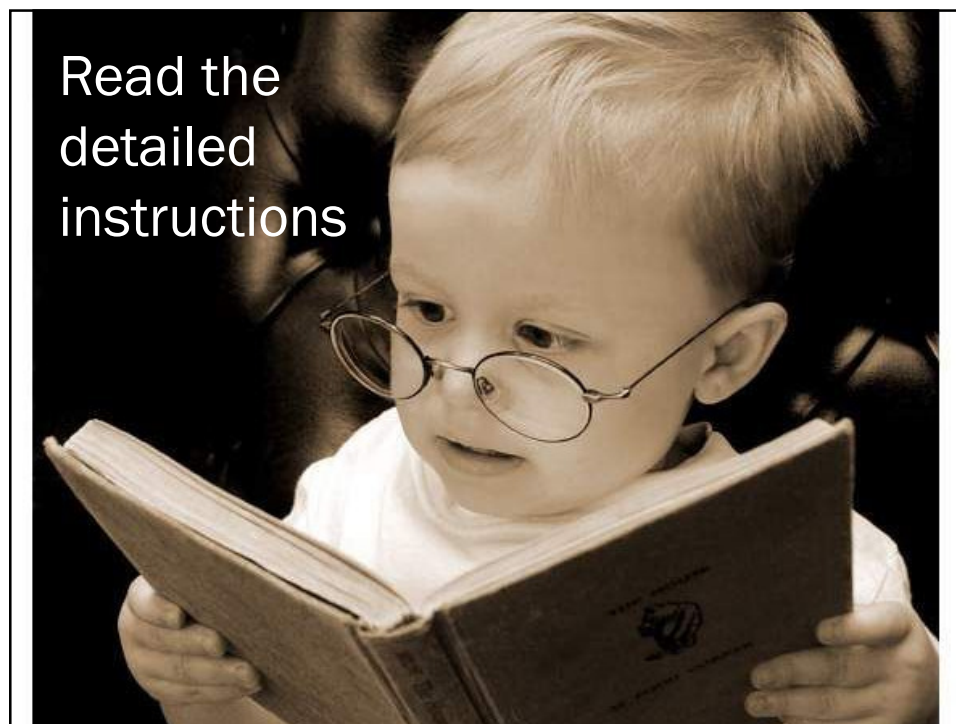
### Real-Life Data Unleashed

The NCDR Annual Conference is all about unleashing the power of data. What better way to illustrate this than real-life success stories! Each year NCDR participants submit abstracts detailing real-life application of NCDR data for quality improvement, reduction in process, innovation and research. These much-anticipated posters displayed during the conference provide hospitals with a forum to share their successes and provide inspiration for registry professionals interested in making successful efforts.

Go to NCDR Annual Conference  
Select Posters  
Select Online Submission Link

### Steps For Submitting a Poster Abstract

1. Learn more about the selection process, preparation tips and evaluation criteria by reviewing the [How to Develop and Submit an NCDR Post Abstract presentation](#).
2. Review the [NCDR.16 Abstract Submission Instructions](#)
3. Access supplementary tools: The ACC has developed a tool to help NCDR participants translate their project into an abstract and poster that effectively displays their data-driven quality improvement success story. To download the tool, activate or login to your Quality Improvement for Institutions account, visit the [QI Toolkit](#) page, and select "QI Abstracts and Posters Tools and Resources". See [tips](#) for logging into Quality Improvement for Institutions.
4. [Submit your abstract online](#) no later than Jan. 25, 2016.



Read the  
detailed  
instructions

**Presenter**

This was a presentation given last year and revised for posting.  
Stephanie Fine is a Sr. Clinical Business Intelligence Analyst with Providence Health & Services and is based in Portland, Oregon.


Kristi Verschelden is the registry site manager for 2 NCDR registries at The Heart Hospital Baylor Plano, a freestanding heart and vascular hospital in North Texas.

Pat Casey works at ACC and is responsible for NCDR Education and Training.

## Develop and Submit Poster Abstract

Created by:

**Stephanie Fine, MA**  
**Kristi Verschelden, BSN, RN-BC**  
**Patricia E. Casey, MSN, RN, CPHQ, AACC**

 **NCDR**  
NATIONAL CARDIOVASCULAR DATA REGISTRY



# Submit an abstract



[Submission Home](#)

[Submission Instructions](#)

[Grader Guidelines](#)

[Help](#)

To ensure proper functionality of this site, both [JavaScript](#) and [Cookies](#) must be enabled.



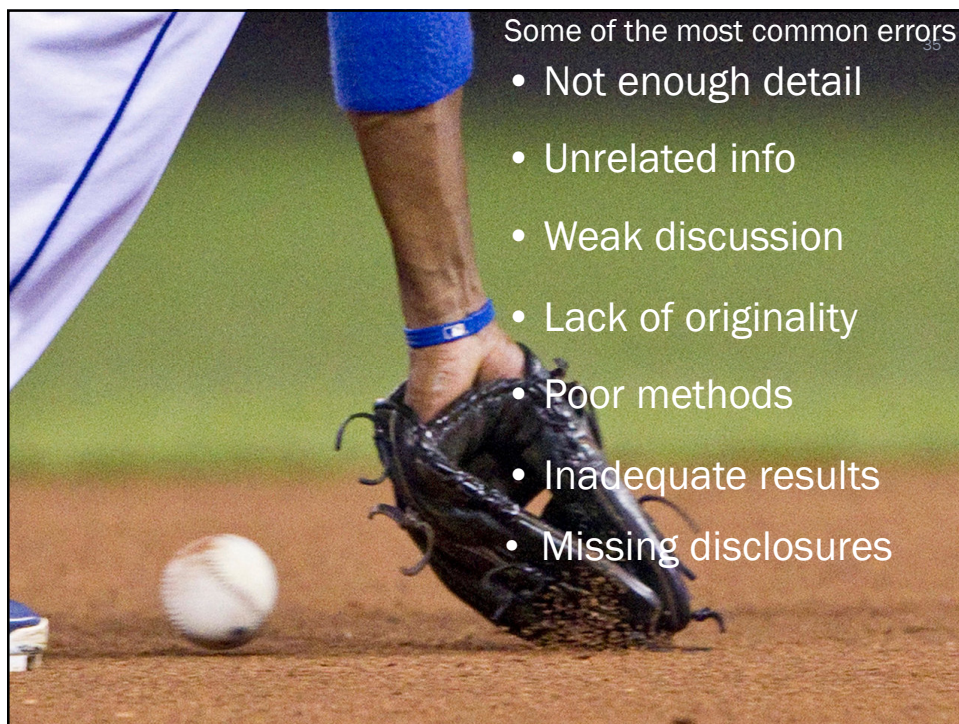
Welcome to the NCDR Annual Conference Poster Abstract Submission site! Please log in or select [New Users: Register Here](#) below.

Login Name   
Password

[New Users: Register Here](#) <sup>?</sup> [Unknown/Forgotten password?](#) <sup>?</sup>



1. Initial Review
2.  $\geq 3$  Reviewers

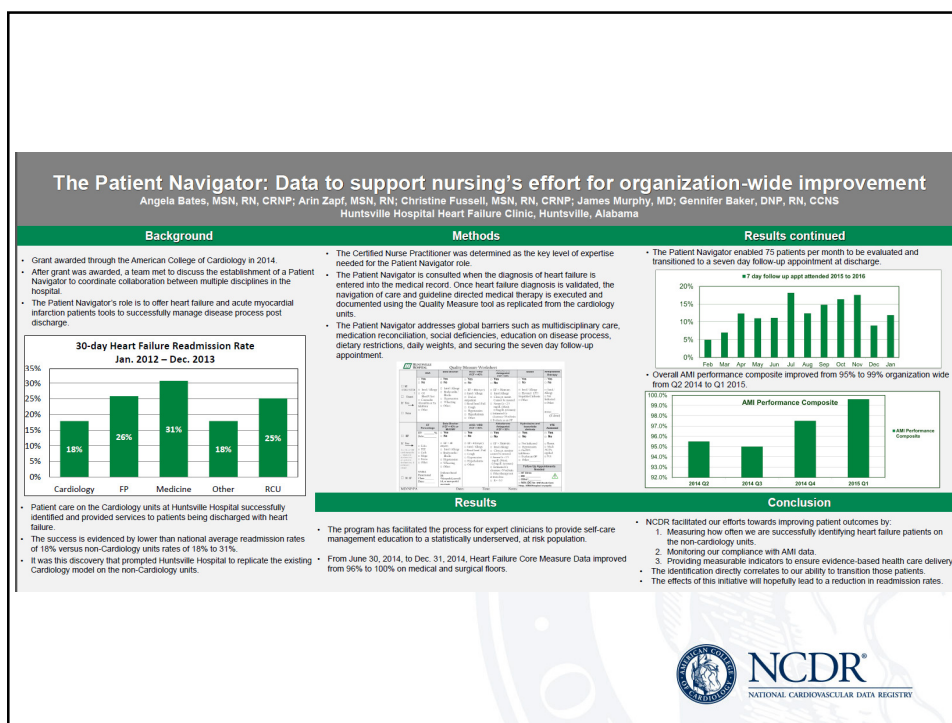


Some of the most common errors<sup>35</sup>

- Not enough detail
- Unrelated info
- Weak discussion
- Lack of originality
- Poor methods
- Inadequate results
- Missing disclosures

Angela Bates, MSN, RN, CRNP  
Huntsville Hospital, Huntsville, Alabama









## Q&A



### Patient Navigator Program

*Please submit your questions for the  
moderated question and answer session.*



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Hospital to Home: Partnering to Meet the Needs of  
Vulnerable Populations  
September 14, 2016

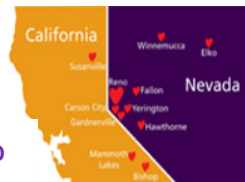
**Renown**  
HEALTH

## Renown Regional Medical Center Reno, Nevada

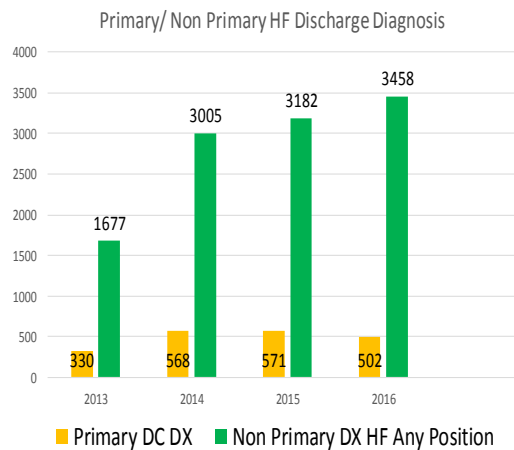
- 802 bed flagship of a locally owned and governed, not-for-profit health network
- Serving an 80,000 square mile catchment area
- Receiving patients from 29 rural referring hospitals
- Rural Nevadans comprise 40% of our patient population



**A REGION-WIDE  
NETWORK OF  
HEART CARE  
THROUGH 21  
BOARD CERTIFIED  
CARDIOLOGISTS**



## Renown Regional Heart Failure Population



Source:



## REMSA

### Regional Emergency Medical Services Authority

- REMSA Paramedic Ambulance Service
  - 42 ambulances & 400 employees serving 6,000 square miles
  - Nationally accredited (EMD ACE, ECNS ACE, COAEMSP, CAAMTS, CAAS), regional medical disaster coordination center, special events coverage
- Care Flight Medical Helicopter Service
  - Four aircraft serving 40,000 square miles
- Extensive Investment in Community Service Programs
  - Largest community & professional medical training center in NV
  - Specialized TEMS team supporting 3 local SWAT agencies
- Private non-profit serving Northern Nevada for 30 years
  - Nationally acclaimed for high performance, quality, innovation



## COMMUNITY PARAMEDICINE

- Launched April 2013
- CMS Innovation Award Grant
- Specially-trained Community Health Paramedics provide in-home services to improve the transition from hospital to home, including:

- Medical care plan adherence
- Medication reconciliation
- Point of care lab tests
- Personal health literacy

Protocols: CHF, COPD, MI, Cardiac Surgery



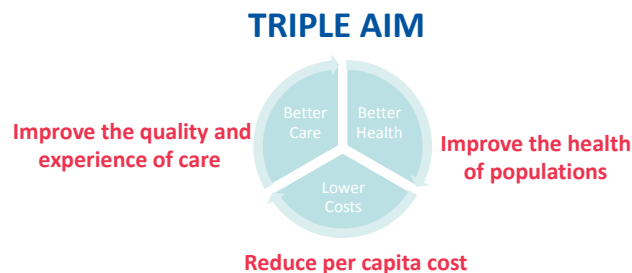
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## Hospital Admission/Readmission Avoidance Program

This program is in place to help patients through the transition from Hospital to Home.

The patients who get referred to this program have either a primary or secondary diagnosis of CHF, or COPD. Or are Post MI or Post Open Heart surgery.

This program is built to deliver better care, improve the patients health, and do so at a low cost.



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Source: Berwick, DM, et al; *The Triple Aim: Care, Health & Cost*; May/June 2008; Health Affairs

## WHAT DO THE COMMUNITY PARAMEDICS DO?

- Hospital Admission/Readmission Avoidance - The Community Paramedics work with hospitals, PCPs, Cardiologist, Pulmonologists, and Open Heart surgeons to safely avoid unneeded Admissions or re-admissions to the hospital.
- Hotspotter - Work with “Hotspotters” and redirect there use of the 911 system to more appreciate resources. ( Urgent Cares, clinics, PCPs, Ect.).
- Evaluate/Refer - This program is in place to avoid initial hospital admissions by intervening with a Patient before their condition requires hospitalization.

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## Evaluate/Refer

- This program is in place to avoid initial hospital admissions by intervening with a Patient before their condition requires hospitalization.
- Typically a patient’s doctor will contact the CP’s requesting us to evaluate and treat at patient who they are unable to see and/or if the patient is unable to come to them.
- At these appointments we evaluate the patient, report findings to the referring Dr., and treat as appropriate. The referring Drs. office is sent a copy of the chart and contacted to schedule the pt. for a follow up visit.

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## Partnership with Acute Care

- Began as a grant funded program with no limitations related to payer source
- Assessment by inpatient nurse navigator, social services, bedside nurse, provider
- Referral to Community Paramedic
- Consent
- Paramedic meets with patient prior to discharge



## What Happens in the Home?

- Point of care lab work  
(BMP, H&H, Blood glucose, Blood alcohol, clean catch UA, INR)
- Home Blood Draws
- 12 Lead ECGs
- IV Diuresis and Hydration
- Measure Peak Flow Rates
- Medications
  - ✓ Lasix PO or IV
  - ✓ Toradol
  - ✓ Prednisone
  - ✓ Potassium
- Collaboration with Cardiology Office



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## Preliminary Outcomes Show Progress Achieving the Triple Aim June 2013 – June 2015

- Safely avoided hospital readmission while improving care coordination, patient quality of life and satisfaction scores
- 982 enrolled patients
- 1,121 ED visits avoided
- 206 ambulance transports avoided
- Estimate of savings \$1,517,961 (avg payments)
- 150% Return on investment

\*All savings estimates are calculated based upon average charges from data provided by the Nevada Center for Health Statistics & Informatics at University of Nevada Reno. The estimate of payments avoided is based upon a generic 35% reimbursement rate.

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## Evolution of the Partnership

- Grant ended ☹️
- Successful outcomes
  - ✓ Medicaid approved by CMS for reimbursement
  - ✓ Extended grant period
- Exploring options of sustainability
- Path forward with populations “at risk” in the Health Network
- Formalizing a partnership

## Questions

### Submitting Questions



#### Patient Navigator Program

*Please submit your questions for the  
moderated question and answer session  
at anytime during the webinar.*



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## Next Webinar

### Webinar 5

Wednesday, November 9th

12-1pm ET



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## Thank You!



### Patient Navigator Program

[pnf@lists.acc.org](mailto:pnf@lists.acc.org)

[cvquality.acc.org/patientnavigator](http://cvquality.acc.org/patientnavigator)



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